#### CERTIFIED FACILITY



www.medicalfitness.org

# MFA Facility Certification The Why's and How's

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# **Today's Presentation**

- ☐ Why Should Your Center Become MFA Certified?
- How to prepare
- Overview of Standards and Guidelines
- Learn From Experienced Examiners and Directors of Certified Facilities





## Why Become MFA Certified?

- □ Tool in population health management, prevention measures, disease management initiatives, etc.
- ☐ Capture clinically relevant data and outcomes
- Increases staff unity, collaboration and pride
- Better positioned as the provider of choice
- Differentiate your center from other local options
- Identify & formally document/measure facility processes and procedures
- Increased membership sales by conducting special membership campaigns emphasizing MFA Certification
- "Good Housekeeping Seal of Approval" making you a credible and trusted resource for physicians and health systems



# Getting Started - the Essentials!

- Obtain a Copy and Read the Standards and Guidelines for Medical Fitness Center Facilities - 2<sup>nd</sup> Edition
- Request a facility certification application from MFA
   <u>www.medicalfitness.org</u>, or apply online
- ☐ Complete the Facility Self-Study Checklist
- Collect Documentation (most standards require 1 year)
- Send your application and application fee to MFA



#### **The Application Process**

- ☐ Step 1 Fees, Application and Guidelines
  - ☐ Initial Facility Certification- \$7,500 broken into 3 payments
  - □ Additional Facility \$5,000; 3<sup>rd</sup> or more facility \$3,500
- ☐ Step 2 Application Review and Certification Materials
  - ☐ Application and Other Required Documentation
  - ☐ Phase I Initial Payment \$1,875
- ☐ Step 3 Certification Preparation and Second Installment
  - □ Self Scoring Checklist and Proposed Agenda
  - □ Phase II Payment \$1,875
- ☐ Step 4 Examiner Site Visit and Final Payment
  - ☐ Final Review of Application and Confirmation of Site Visit Date
  - ☐ Phase III final payment \$3,750
- Step 5 On-Site Evaluation by 2 Examiners
- Step 6 Certification Cmte and BOD Review and Approval



## **Facility Pre-Requisites and Requirements**

- Must be a facility member of MFA and operational for at least one (1) full year
- ☐ Must meet all PASS/FAIL Requirements:
  - Medical oversight
  - Quality Management
  - ☐ Pre-activity Screening
  - ☐ Risk Management
  - Programs and Services
  - Professional Staffing
  - Aquatics
  - □ Children's Programming
  - □ Facility Management



### **Facility Pre-Requisites and Requirements**

- ☐ Highlights of PASS/FAIL Requirements include:
  - □ Active Medical Advisory Committee or Medical Director and relationship with local continuum of care
  - ☐ Has systematic quality management processes to assess performance and outcomes of center (financial, clinical and program including pre-screening and follow-up)
  - □ Emergency Response Plan in place and tested regularly including number and placement of AEDs and training
  - □ Provides at least three (3) clinical/fitness programs with inclusion/exclusion criteria, intake and follow-up
    - Properly educated and certified staff related to major program areas.



## **Re-certification Policies**

- ☐ Every Three (3) Years
- □ Re-evaluation by one or two examiners (size dependent)
- Show remediation and/or improvement from previous evaluation
- Provide documentation of continuous quality improvement and compliance with standards
- Must meet current pass/fail standards and guidelines



# Sample Agenda

#### **Day One**

7:50	Examiners arrive at facility and meet Facility Director
8:00 - 9:00	"Kick-off" meeting
9:00 - 11:00	Tour facility, check safety, systems, equipment, operational policies
11:00 - 12:00	Binder and Records Review
12:00 - 1:00	Lunch with staff (and others invited by facility director)
1:00 - 1:30	Meet with clinical coordinators and dietician, if applicable
1:30 - 2:30	Binder and Records Review
2:00 - 2:30	Meet with Fitness Staff and Personal Trainers
2:30 - 3:00	Meet with Group Exercise and Aquatics Staff
3:00 - 5:00	Binder and Records Review
5:00	Examiners depart facility



#### Day Two

7:50 Examiners arrive at facility
8:00 - 8:30 Examination Findings Meeting
8:30 - 9:30 Final Review of Binders, resolve remaining issues from Day One
9:30 - 10:30 Summation Conference

# Scoring

- Each guideline receives a score of "1", "o" or N/A
- N/A used <u>only</u> when center is unable to comply due to facility design (no pool, racquetball, etc.)
- Non-US facilities must comply with the intent of the guidelines (most standards now worded for international use – if not local privacy rules apply)
- Possible score is maximum possible score minus N/As.
- Center Raw Score is total number of "1's"
- Final % score is total number of "i's" divided by possible score.



### **Scoring Example**

#### **EXAMPLE:**

Maximum Score	148
N/A's Applied	<u>- 4</u>
_ 111	

Possible Score 144

Actual Score 138

Final Score = 138/144 or 95.8%



<u>90% = Final Score Required to Pass</u>

### **Scoring Note**

- Examiner Scoring Forms reviewed and revised in 2018 by Certification Committee and currently in use reducing the number of standards reviewed from 209 to 148.
- 3<sup>rd</sup> Edition of Standards and Guidelines being developed in 2020 to be effective close to mid-year 2021.



#### **Build Your Team and Collect Documentation**

- Build documentation files around the Scoring Guidelines/Self Scoring Checklist
- Every Standard should have a tabbed binder/file
- ☐ Divide your binders/files among your team
- □ Empower each assigned person to demonstrate compliance with the standard(s)
- Hold weekly meetings to review and guide team progress







# **Binders Option**









# **File Options**













#### **Team Effort**

- MFA Examiners are looking for consistency among staff practices and written policies. Make sure all staff know policies and procedures and are consistent in their messaging.
- ☐ Staff communication is key
  - ☐ Hold Meetings
  - Send Emails
  - Make MFA Certification a Part of your Daily Conversations
  - ☐ Hold Staff Accountable for Assigned Tasks



## **Staff Training – Cheat Sheet**





#### I. Medical Oversight

Standard 1

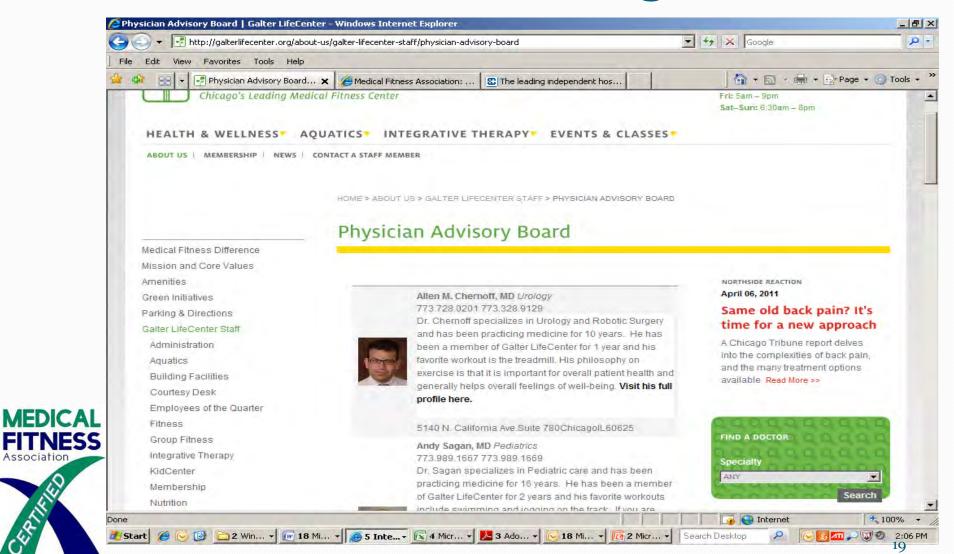
Pass/Fail Requirement



#### A Medical Fitness Center must have medical oversight

- A facility needs to have a medical director, physician advisory committee, or physician advisor in place that meets at least 4 times per year (Documentation of 1 year's minutes required)
- Minutes include:
  - Emergency Response Code/Drill/Outcomes Reviews
  - Staff Training
  - Clinical Program and Member Testing Outcomes
  - Safety Audits

# **Medical Oversight**



# Medical Advisory Agenda

TriHealth Fitness & Health Pavilion Medical Advisory Committee March 15 Meeting 7:00-8:00 a.m. or March 16 Meeting 7:30-8:30 a.m.

#### Committee Members:

- Cheryl Angel RN, TriHealth Diabetes Education
- Peter Sheng MD, IHM Medical Director
- · James Amis MD, Lone Star Orthopedics
- Scott Woods MD, Epidemiologist/Norwood Family Practice
- Matthew Merz MD, GHA-Kenwood Physiatrist
- Doug Linz MD, Medical Director-TriHealth Corporate Health Services
- · Sue Weber, Director TriHealth Oncology/Renal Services
- Pamela Lockwood MD, Medical Director-CONCERN Services
- Jay Hayner MD, GHA-Mason Internist
- Thomas Saul MD, Mayfield Clinic-Neurological Surgery
- Nancy Dallas-Administrator TriHealth Cardiovascular Services
- · Esly Caldwell, TriHealth IHM-Acupuncturist
- Brian Ellis MD, Queen City Surgical Consultants
- James Konerman, Pavilion Medical Associates-Internist
- Gary Corn, Pavilion Member Advisor
- · Deb Riggs, General Manager, TriHealth Fitness & Health Pavilion
- · Tom Arnold, Assistant Manager, TriHealth Fitness & Health Pavilion

#### Agenda

- 1. Exercise is Medicine Referral Program
- 2. Doc Talk Series initiated
- 3. Health & Fitness Day for Autism Saturday April 9
- 4. 8 week Cancer Wellness Program Update
- 5. Weight Management Programs for the community
- 6. Pre-Natal Program
- 7. New Balance and Stability Program
- 8. Women's Health Week May 8-14 (Community Event)
- 9. Men's Health Week June 13-18 (Community Event)
- 10. Dinner Lecture Events (Arthritis-Diabetes-Osteoporosis)
- 11. Other Business/Discussion



#### **Medical Oversight**

#### Standard 2



The clinical programs/services offered within a Medical Fitness Center must comply with current national, regional, state and local laws and regulations.

- Are the national, regional, state and local requirements reviewed periodically and applied to all clinical programs and services (physical therapy, cardiac rehab, etc.) by facility management and the medical advisory committee/director?
- Regardless whether the program is owned and operated, or renting space, center must provide proof of compliance, such as Joint Commission Certificate, or demonstrate ability to bill Medicare/Medicaid.



#### **Medical Oversight**

Standard 3

Pass/Fail Requirement

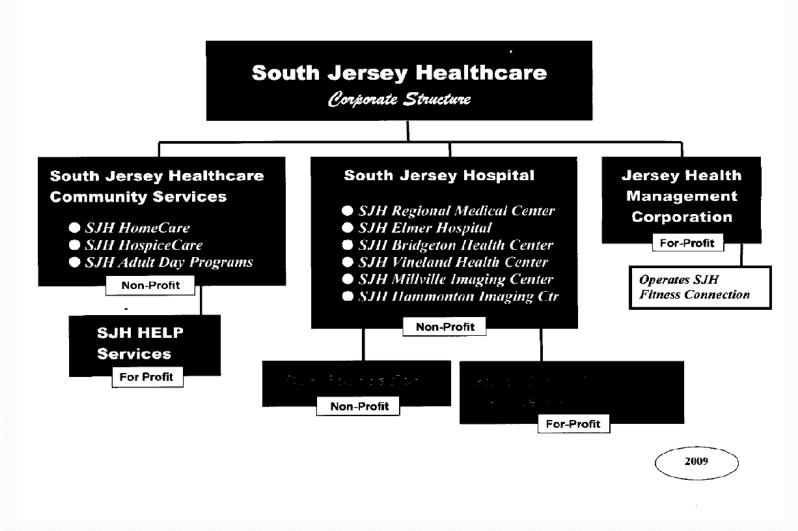


A Medical Fitness Center must demonstrate a direct and valid relationship with its community healthcare system/local continuum of healthcare.

- Facility must demonstrate an active referral relationship within the local continuum of care with licensed healthcare provider organization (health system, hospital, physician group(s))
  - Documentation exists for quarterly Community & Professional education/Screenings and follow-up



# **Organizational Chart and Structure**







#### **Mission Statement Example**

The TriHealth Fitness and Health Pavilion is dedicated to optimizing the health status of the community through prevention, exercise, rehabilitation and wellness education. As a medically-certified fitness center, we provide integrated, holistic opportunities for physical, mental and emotional well-being, delivered by caring professionals in a clean, safe, service-driven environment.





#### **BP AND CHOLESTEROL SCREENINGS**

(Example of community programs and screenings)









#### II. Quality Management Standard 1

A Medical Fitness Center must have a systematic process in place to continuously assess and improve all aspects of health and fitness delivery, including, but not limited to, individual user outcomes, clinical and non-clinical programs/services, and operational/business processes.

## Pass/Fail Requirement

- □ Center has policies and procedures that ensure all programs and services provided by the Center are effectively contributing to the Center's mission, stated goals, and objectives.
- □ Collaborative Process for Creating and Implementing New Programs and Services, utilize benchmarks to compare and improve performance, and use key findings to improve member experience.
- Demonstrate general health and fitness goal compliance for individuals, aggregate performance measures (e.g., strength, flexibility) and program participant /user outcomes (e.g., personal training, weight loss)



# **Quality Management**



- Outcomes data measured, evaluated, acted upon, and documented accordingly, related to the following:
  - □ Safety/emergency response/sentinel events
  - ☐ Individual member/user outcomes including Member Retention
  - Business performance of the Center (budgets, financial ratios, benchmarks, center goals and objectives, human resource related factors such as FTE's, Employee turnover, Employee Satisfaction, Average Length of Service, etc.
  - Some centers utilize PDCA, Process Improvement, or LEAN, etc.



### **Quality Management**

- Must have a system in place to ensure every user achieves the most effective benefits of their exercise program or activity.
  - ☐ Orientation to center as lifelong Preventive Health Program
  - Orientation to equipment and program options
  - Exercise testing
  - Exercise recommendations
    - Monitoring and feedback of fitness program
    - Periodic Retesting



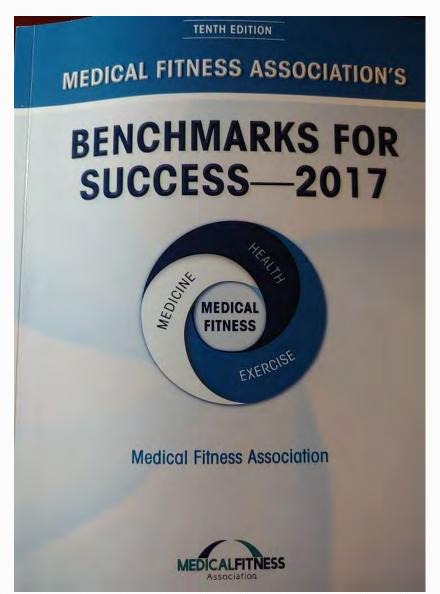
"What fits your busy schedule better, exercising one hour a day or being dead 24 hours a day?"

## "Dashboards"





## **Benchmark Data**





# **Benchmark Data**

	60,000	+ SF	Center	35,000 - 6	0,000 SF
Industry Benchmark Statistic for Centers of Comparable Size	IHRSA (1)	MFA (2)	FY 2008	IHRSA (1)	MFA (2)
Individual monthly dues rate	\$80.50	\$62.00	\$48.00	\$54.00	\$62.00
Revenue per member	\$1,044.00	\$694.10	\$514.37	\$742.65	\$513.20
Revenue per square foot	\$56.70	\$48.89	\$36.08	\$58.59	\$53.69
Square foot per member	20.1	15.6	15.0	14.5	10.3
Nondues revenue percent	32.0%	21.5%	6.5%	34.6%	20.3%
Sales & Marketing as % of revenues (3)	4.0%	4.0%	0.9%	5.1%	4.0%
Compensation as percent of revenues	42.7%	43.7%	44.0%	40.7%	44.6%
Employee benefits rate (incl. FICA) (3)	21.3%	22.2%	29.4%	14.0%	22.2%
Attrition rate (3)	25.3%	29.0%	48.0%	30.3%	29.0%

(1) Source: IHRSA Profiles of Success 2007

(2) Source: MFA Benchmarks for Success 2008

(3) MFA Benchmark for centers of all sizes



# **Member Survey Results**

Attribute Tested in Member Survey	Overall Ranking	Percent Very Satisfied	Number of Responds
Training and professionalism of front desk staff	4.6	68%	531
Location and ease of access to the center	4.5	63%	551
Training and professionalism of administrative staff	4.5	60%	523
Variety and quantity of exercise equipment	4.5	59%	535
Training and professionalism of group exercise instructors	4.4	58%	507
Training and professionalism of fitness staff	4.4	57%	535
Training and professionalism of Kid's Corner staff	4.4	57%	419
Facility amenities (pools, gymnasium, workout areas, etc.)	4.4	56%	546
Overall facility appearance and cleanliness	4.4	54%	547
Initial health screening and assessment	4.3	51%	508
Member communications (newsletters, email, etc.)	4.3	50%	528
Appearance and cleanliness of exercise pool	4.3	49%	516
Hours of operation	4.2	52%	545
Individualized personal training	4.2	47%	448
Variety and quantity of wellness programs (nutrition programs, lifestyle management classes, lectures, etc.)	4.2	46%	512
Locker rooms and amenities	4.2	46%	534
Advice provided by staff related to personal fitness program	4.2	46%	495
Variety and quantity of group exercise classes	4.2	44%	504
Locker room cleanliness	4.1	44%	533
Parking	4.0	40%	547



#### **Member Survey Action Plan**

Goal 70%

2011 First Quarter Survey Results Action Plan

**TOP Priorities from Survey** 

Recognize staff from survey - Employee Satisfaction Team (SHANNON, AMY, HEATHER)

#### BEST IN CLASS - TOP 5

12. How satisfied are you with the education/background/experience of the	staff in making you
feel safe (and well cared for) at the Center?	95.8%
13. How would your rate your overall experience?	93.7%
15. Would you recommend the LifeCenter to others?	96.8%
18. How satisfied are you with the knowledge of our staff?	93.9%
22. How satisfied are you with the variety of equipment?	96.2%

#### \*RED- NEEDS IMPROVEMENT - TOP 5

5. How satisfied are you with your most recent fitness assessment/orientation?	*72.1%
10. How satisfied are you with your phone, written or in-person inquiries being resolved	
satisfactorily?	*80.8%
27. How satisfied are you Personal Training?	*83.8%
31. How satisfied are you with Private Swim Lessons?	*76.4%
33. How satisfied are you with Private Yoga or Tai Chi?	*63.7%

#### Goal for second quarter 2011 scores

How satisfied are you with your most recent fitness assessment/orientation? Goal 75%
 Membership/Fitness Interaction, Program/Service Sheet/Orientation with Fundamentals
 FRANCIE/SHANNON/LESLIE/DIANA

10. How satisfied are you with your phone, written or in-person inquiries being resolved satisfactorily?

Goal 85%

Follow up with comment cards, email, voicemail within 48 hours ALL STAFF

27. How satisfied are you Personal Training?

Assessment, Surveys, PFS, Progression, Trainer Cont. Ed. FRANCIE/AMY

Goal 85%

31. How satisfied are you with Private Swim Lessons? Goal 80% Wait List follow up, Instructor Training, Set up weeks in advance WES/CORTNEY

33. How satisfied are you with Private Yoga or Tai Chi? Evaluate, remove from schedule, hire more, continuing ed? FRANCIE/LAURA

#### TOP 10 THINGS TO IMPROVE BASED ON COMMENTS

Class times for working individuals (23 comments) FRANCIE/MEGAN

Cleanliness, especially locker rooms, sauna and whirlpools (17 comments) PAUL/WES/SHEILA

PFS Value and Fitness staff help (14 comments) FRANCIE/SHANNON/LESLIE/DIANA

More Free or Less Expensive Programs (11 comments) PROGRAM STAFF

Longer Weekend Hours (9 Comments) DIRECTORS

Return correspondence (8 Comments) ALL

TV Reception (7 Comments) PAUL/ART

MORE TVS (7 Comments) ART/FRANCIE

CELL PHONES IN LOCKER ROOMS (7 Comments) PAUL/SHEILA

#### TOP 10 BEST SUGGESTIONS - Most of these are one time tactics.

Website navigation for smart phones KRISTEN

Website Navigation with fewer clicks KRISTEN

Member forum on website KRISTEN

Korean Speaking staff ALL

Air in Bosus, clean mats LESLIE/DIANA

Label Each Shower Stall PAUL

Studio 1 Storage Ease ART/PAUL/MEGAN

Nametags on shirts ART/CLARA

More Kleenex in locker rooms ART/PAUL/SHEILA

More adult/Lap swim times WES

TASK: EACH MANAGER TO CREATE 5-10 DEPARTMENT SPECIFIC TACTICS TO FOLLOW UP FROM ABOVE OR ANY OTHER INDIVIDUAL MEMBER COMMENTS (THESE WILL ROLL INTO THE 90 DAY ACTION PLANS)

#### TO REVIEW AT MANAGEMENT MEETING ON APRIL 19th

2011 Survey Tool Action Plan

- Add KidCenter to Survey? DIRECTORS
- Add N/A for unused areas? DIRECTORS



# **Quality Management - Outcomes**

# VI. QUALITY INDICATORS & OUTCOMES

## LífeSteps Weight Management

- First 12-week session held January through April
- 22 participants began program; 20 completed
- LifeSteps Benchmark = 69.1% completion; Pavilion = 90.1%
- 12 members, 10 nonmembers (6 TriHealth employees);
   17 women, 5 men
- 5 converted to membership
- Individual weight loss range: 0.2 lbs to 30.4 lbs.
- LifeSteps Benchmark = .75 lb. loss/week;
   Pavilion results = .78lb. loss/week





# III. Pre-Activity Screening Standards 1,2,3&4

A Medical Fitness Center must offer each participant an appropriate pre-activity screening process

#### **Pass/Fail Requirement**

- Systematic Pre-activity Screening Process
- □ All Participants Offered Pre-Activity Screening
- Waivers Provided if Not Participating in Screening is an Option
- Appropriate Risk Stratification and Physician Referral of those identified as High Risk
- Exercise Testing for Fitness Assessments as well as ExRx
  - Testing conducted and interpreted by qualified staff
- All members offered orientation to center, equip and emergency/safety guidelines





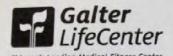
# **Pre-Activity Screening PARQ and Medical Clearance**

Galter LifeCenter Surprise Australy	enint M	IFA	* (ExeR	cise i
Health Sta		ticipation	Questionnai	re
	ares and			
If yes, physician's name			Phone Number	
If no, would you like to be referred to	an SCH physician?	Yes INo I	Physician Referral Nun	nber (773) 878-6888
Emergency Contact Name			Phone Number	
Mark all statements that apply	to your current l	andth condit	lan to seener unus	books and
The second secon	to your current		ar Risk Factors	nearth status.
History Have you had:			TALL STATE OF THE PARTY OF THE	
□ a heart attack			n ≥ 45/ Women ≥ 55)	
D heart surgery			istory (first degree relati al father and mother an	
a read surgery cardiac catheterization			ers, who have had heart	
Coronary angioplasty (PTCA)		☐ Current		anacoust to record story
pacemaker/implantable cardiac		☐ Sedenta	ry (< 30 minutes of phys	Gral articity at least t
defibrillator/rhythm disturbance		days per		near according at second to
☐ heart valve disease		☐ Overwei	ght (BMI > 30 or 20 pou	nds averweight)
heart failure		☐ Hyperte	nsion (blood pressure >	140/90 mm Hg)
D heart transplantation		☐ blood	pressure unknown	
Congenital heart disease			olesterolemia (total cho	elesterol > 200 mg/dL
			sterol level unknown	
☐ asthma or other lung disease ☐ burning or cramping concation in	and the Control	☐ Pre-diab	etes (fasting blood sug	ar >100)
when walking short distances (cla		moderate risk an participate in a Pi	o or more of these statem d Galter LifeCenter highl 5 and/or consult with you	y recommends that you ir physician or other
Are you currently pregnant?	i □ No	☐ None of the	h care provider before en above history, symp	toms or risk factors
Symptoms			le to exercise safely witho	
Have you experienced:			ate health care provider in #eCenter strongly recorns	
Chest discomfort with exertion			arder to provide you wit	
☐ unreasonable breathlessness		Out - II - Ist		
dizziness, fainting, or blackouts		Other Health	ON BUCKER	are administral mobiles. A
3			eletal problems that lin arthritis, tendonitis, etc	
If you marked any of these statements in these	e two sections, you are	Cancer	manufactural resources (CS)	
considered high risk and Galter LifeCenter re your physician and obtain medical clearance p	equires that you consult	-	medical condition	
physical activity.	and attengaging in		ription medication(s), p	fease list
		a rase prese	ment mearanol(3), p	
			For office use and	4
have answered the above questions to t	he best of my knowled	tge.	Risk Stratification:	
Signature	Birth Date		- Diow	☐ BodyAge
1000	SALES THERE		☐ Moderate	☐ Fitness Consulta
Pointed Fiame	Tiste		The second second	☐ Fundamental Fit
	1100		☐ High	S rundamental no
			Date/Time of PES	

	Medical Clea	arance and Referral	Form
Dear Doctor		Physician's Fax Nu	mber
On expressed interest the American Colle	, your patient in becoming a member of th ge of Sports Medicine consi	ne Galter Life Center. Based on you	(birth date:), ur patient's provided health history
☐ High Risi Metaboli	k those with signs and sym ic Disease	ptoms suggestive of or known Ca	rdiovascular, Pulmonary, or
Lapprove for my ph	nysician to make the following	ng recommendations to Galter Life	eCenter concerning my health.
Prospective member	er's signature:		Date
PHYSICIAN'S RX:			
O I APPROV	/E of my patient participatin	g in a moderate intensity exercise	program at the Galter LifeCenter
	☐ no restrictions	g in a moderate intensity exercise I restrictions as listed below	program at the Galter LifeCenter
D I APPROV with In addition	n: consider the patient to be	☐ restrictions as listed below	meets with a High Risk Specialist
D I APPROV with: In addition	on restrictions  consider the patient to be left the Galter Life Center (Debiconsider the patient to be reconsider the patient to be reconsidered.	restrictions as listed below high risk and recommend he/she	meets with a High Risk Specialist 7324). Vishe meets with a Galter
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## **HIPAA Compliance**



5157 N. Francisco Ave. Chicago, IL 60625 773.878.9936 www.galterlifecenter.org



#### Authorization for Release of Protected Health Information

I, \_\_\_\_\_\_\_hereby authorize Galter LifeCenter to release the health information indicated on my Health Status Pre-participation Questionnaire to a doctor or other medical/clinical professional who needs the information to diagnose or help assess my health status and eligibility for membership status (if high risk) at Galter LifeCenter. This authorization is in effect as long as my membership is in active status. I understand that by signing this authorization:

- I authorize the use or disclosure of my individually identifiable
  health information as described above for the purpose listed. I
  understand that authorization is voluntary unless I am considered
  high risk, in which case a physician's notice is needed to complete
  the membership intake process.
- I understand that if the organization/person I have authorized to received the information is not a health plan or health care provider, the released information may no longer be protected by federal privacy regulations.
- I understand that I have the right to receive a copy of this authorization.
- I understand that I am signing this authorization voluntarily and that treatment, payment, or eligibility for membership will not be affected if I do not sign this authorization (unless I am considered high risk in which case authorization is required to complete the membership intake process).



### **Assessment**



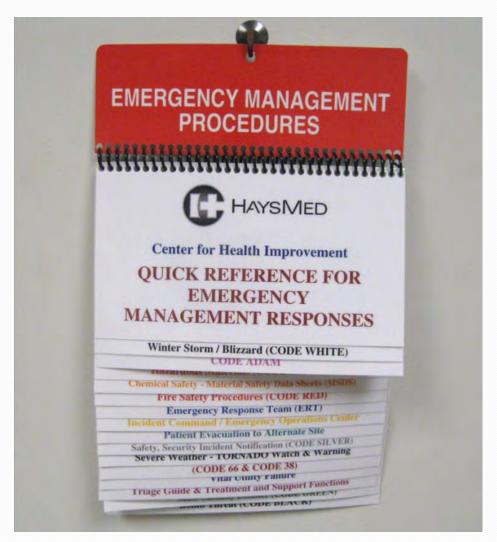


# W. Risk Management & Emergency Response Policies Standards 1,2,3,4&5 Pass / Fail Requirement

- □ Plan specifies most likely emergency situations that could occur and appropriate response including the responsibilities of the first, second, and third responders
- □ Plan well documented and easily accessible by staff on all shifts
- Emergency drills conducted at least quarterly at a variety of days/times/shifts and documentation that demonstrates competencies of staff to respond to likely scenarios (some to include AED response)
- Number and Placement of AEDs appropriate
- ☐ All staff have current CPR/AED certification
- ☐ AED maintained in accordance with Manufacturer regs



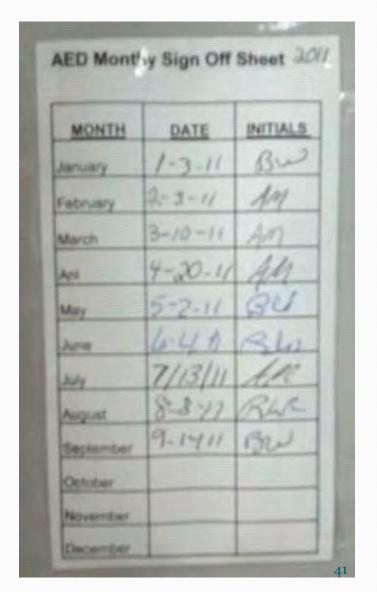
# **Emergency Response Procedures**





# **AED and Sign Off Sheets**







# **Eye Wash Stations & Emergency Phones**





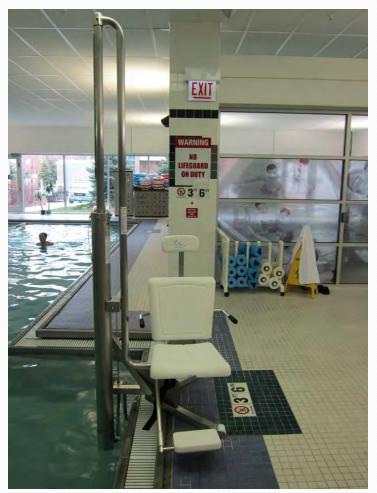


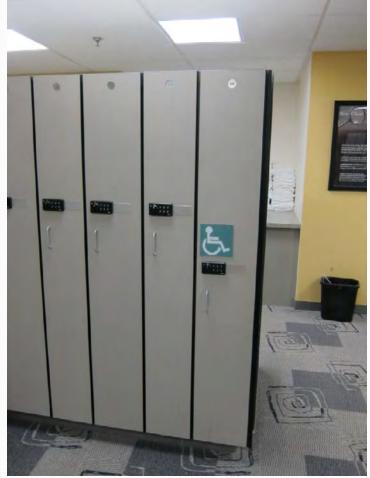
- Appropriate Signage uses ANSI approved designs and colors
  - Danger
  - Hazardous Materials
  - ☐ Perceived Exertion
  - ☐ Security / Safety
  - ☐ Physically Challenged Accessibility
  - Out of Order
  - □ Etc.





# **Disabled Accessibility**

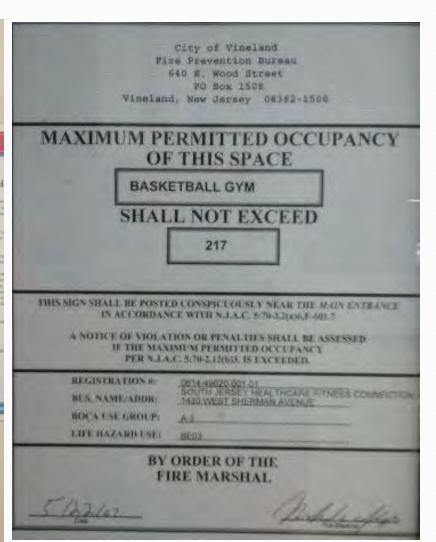






# **Occupancy Permits**







# **Emergency Signage**







# **Directional & Information Signage**







# **ANSI Signage, Pictograms**

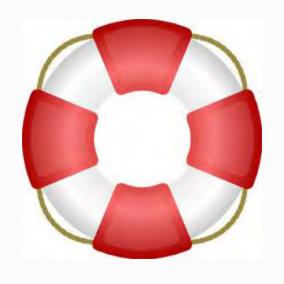






#### Risk Management & Emergency Response- Policies

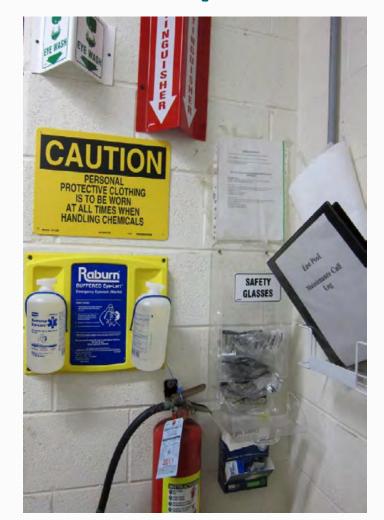
- Required Signage:
  - Danger
  - Warnings
  - Supervision
  - No Diving
  - Underwater Breath Holding

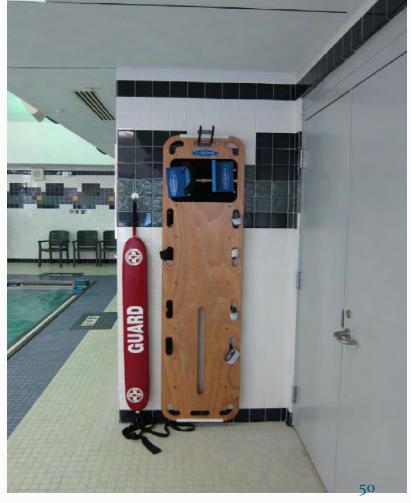






# Mechanical & Pool Emergency Response and Safety







#### V. Programs and Services - Standard 1 & 2

A Medical Fitness Center must have programs and services that address the needs and interests of its users



#### Pass / Fail Requirement

- □ A Medical Fitness Center has a minimum of three (3) clinical/fitness programs for persons with chronic medical conditions.
  - Based on and adhere to nationally accepted guidelines
  - Appropriate inclusion / exclusion criteria
  - Initial Assessment and follow up testing/physician reports
- Nutritional counseling
- Mental health counseling
- Educational workshops and screenings
- Open lines of communication with Referral Source
- Personal Health Information Protection Policies



## **Programs and Services**

• Quarterly community/member programs/workshops – lifestyle/behavior modification, DPP, coaching, etc.

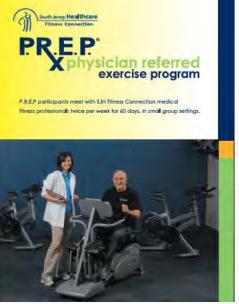
#### Show examples of

- Attendance
- Evaluations
- Letters
- Outcomes
- Needs assessments
- Program planning sheets
- Pre-post knowledge quizzes, etc.



# Exercise is Medicine™ Physician Referred Programs

South Aurey Healthca Fitness Connection Pitness Connection Program  Pandently orbite of supervised F.E.F. sessions.
ndffons for exercise clearance:
Physician Information
Physician entermation  Physician name (print)
Physician signalure
Dale //
Practice maling pages.
4
nection's
Method of Confact (Rease check any / all that apply)
Wall me patient updates / progress reports   Please advise me if patient does not pursue program   ) I do not requise follow-up on this particular patient of this time.









# **Electronic Medical Record**

ew .		
Today's Date: 07/21/2011 Enrollment Date:		
	ent Summary	
Member Information  Last Name: Mobilemd  Address:	First Name: Test	Middle Initial:
City: Yardley • REQUIREDHOME Phone:	State: Email:	Zip: 0105
Enrollment Information Gender: F Height: Ft Inches	Date of B	irth: 06/12/1965
P.R.E.P Exercise Program * Completed by  Determine The Program of Please list any precautions/special conditions.	ently outside of supervi	
Please list any precautions/special condition	ently outside of supervi	
Patient is cleared to exercise independe Please list any precautions/special condition  Physician Information  REQUIRED Physician Name:	ently outside of supervi	
Patient is cleared to exercise independent please list any precautions/special condition Physician Information REQUIRED Physician Name: Date:	e <mark>ntly outside of supervi</mark> ns for exercise clearan	
Patient is cleared to exercise independence Please list any precautions/special condition Physician Information REQUIRED Physician Name: Date: Practice name: A Results Pract	e <mark>ntly outside of supervi</mark> ns for exercise clearan	
Patient is cleared to exercise independent please list any precautions/special condition Physician Information REQUIRED Physician Name: Date:	e <mark>ntly outside of supervi</mark> ns for exercise clearan	
Patient is cleared to exercise independe Please list any precautions/special condition Physician Information REQUIRED Physician Name: Date: Practice name: A Results Practice mailing address:	ently outside of supervi ons for exercise clearan	
Please list any precautions/special conditional physician Information Required Physician Name: Date: Practice name: A Results Pract	ently outside of supervi ons for exercise clearan	



Gender: F Height: Ft Inches	Date of Birth: 06/12/1965
P.R.E.P Exercise Program Patient is cleared to exercise inde Please list any precautions/special co Physician Information REQUIRED Physician Name: Date: Practice name: A Results Practice mailing address:	pendently outside of supervised P.R.E.P. sessions inditions for exercise clearance:  Practice
Diagnosis: Biometric Information	Baseline Last Update
Weight Waist Waist Waist-to-Hip Ratio Body Mass Index (BMI) BB Systolic BP Diastolic Resting Heart Rate Glucose Level Total Blood Cholesterol Body Fat Percentage	<u> </u>
Exercise Summary / Notes:	
	Print Close
	2-61 (2004

## **Exercise Recommendations & Outcomes**

		DOB:	Date.	
The following is current stat	us of this individu	al's fitness perform	ance and asse	esment results.
Total visits to the TriHealth P	avilion during the 3	morn's post rehab po	rogram:	
CARDIOVASCULAR A	CTIVITY			
0 Treadmill 0 Rower 0 Walking Track 0 Nordic Track 0 Upright Bike 0 Stepper 0 Recumbers Bike 0 Upper Body Ergometer		0 NuStep 0 EFX 0 Cross Trainer 0 Arc Trainer	0 Therap 0 Lap Po 0 Aerobi 0 Aquati	y Pool ool o Class o Class
RESISTANCE TRAINE				
0 Machines 0 Free	Weights 0 Swis	s Ball 0 Resistar	ice Banda 0	Balance
0 Specific:	ST REHAB ASS	ESSMENT RES	ULTS	
	Initial Visit	End Visit	Outcome	Comments
-	Initial Visit Date:	End Visit Date:	Outcome	Comments
Tet			Outcome	Comments
Fest Height Weight			Outcome	Comments
Fest Height Weight Sody Mass Index			Outcome	Comments
Test Height Weight Body Mass Index			Outcome	Comments
Test Height Weight Body Mass Index Blood Pressure			Outcome	Comments
Test  Height Weight Body Mass Index Blood Pressure Body Composition Circumference			Outcome	Comments
Test  Height Weight Body Mass Index Blood Pressure Body Composition Circumference Bioelectrical Impedance			Outcome	Comments
Test  Height Weight Body Mass Index Blood Pressure Body Composition Circumference Broalestrical Impedance Cardiovascular			Outcome	Comments
Test  Height Weight Body Mass Index Blood Pressure Body Composition Circumference Bioelectrical Impedance Cardiovascular  • 12 minute walk test	Date:		Outcome	Comments
Test  Height Weight Body Mass Index Blood Pressure Body Composition Circumference Bioelectrical Impedance Cardiovascular  • 12 minute walk test Sit and Reach Flexibility Test Hand Only Test	Date:		Outcome	Comments
Test  Height Weight Body Mass Index Blood Pressure Body Composition Circumference Bioelectrical Impedance Cardiovascular  • 12 minute walk test Sit and Reach Flest Hand Grip Test Chair Stand Test Chair Stand Test	Date:		Outcome	Comments
Test  Height Weight Body Mess Index Blood Pressure Body Composition Circumference Bioelectrical Impedance Cardiovascular • 12 minute walk test Sit and Reach Flexibility Test Hand Grip Test Chair Stand Test Arm Out Test	Date:		Outcome	Comments
Test  Height Weight Body Mass Index Blood Pressure Body Composition Circumference Bioelectrical Impedance Cardiovascular  12 minute walk test Sit and Reach Flexibility Test Hand Grip Test Chair Stand Test Arm Curl Test Single Leg Stance	Date:		Outcome	Comments
Test  Height Weight Body Mass Index Blood Pressure Body Composition Circumference Bioelectrical Impedance Cardiovascular  12 minute walk test Sit and Reach Flexibility Test Hand Grip Test Chair Stand Test Arm Out Test Single Leg Stance Functional Movement	Date:		Outcome	Comments
Test  Height Weight Body Mass Index Blood Pressure Body Composition Circumference Bioelectrical Impedance Cardiovascular  12 minute walk test Sit and Reach Flexibility Test Hand Grip Test Chair Stand Test Arm Curl Test Single Leg Stance	Date:		Outcome	Comments
Fest  Height Weight Body Mass Index Blood Pressure Body Composition Circumference Bioelectrical Impedance Cardiovascular  • 12 minute walls test Sit and Reach Flexibility Test Hand Grip Test Chair Stand Test Arm Cult Test Single Leg Stance Functional Movement	Date:		Outcome	Comments

Patrone & Mounts		
Account to	Trainer:	
Client Name:	DOB/Age	Height
Initial Assessment	3 months	
Date:	Date	
Weight	V eight	
Abdamen	Abdomen	
Hips	Hps	
Push-ups Flexibility	Push-ups Flexibility	
Skirfdds	Skinfolds	
TRI OH	TRI CH	
SI AB	SI AB	=
TH TH	TH TH	_
7. 2009 / 4.	7, 5,33, 4.	
6 months	Year	
Date:	Date	
Weight	Weight	
	NA TON	
Abdomen	Abdomen	
Push-ups	Push-ups	
Flex bility	Flexibility	
Skinfdds TRI OH	Skinfolds TFI OH	
Si AB	- I'S - AB-	
TH TH	111111111	
% Body Fat	% Body Fat	
	(olient name) choose not to partake in	re aulit tracking
Sign:	Date:	
My results may be sent to my phy	ysidan. ***See HIPPA Form on Ba	ok.
Sign:	Date:	
Physican Name	Number	
Address		



# Physician Follow - Up



Feb. 3, 2012

DR. «FirstName» «LastName» «Address1» «Address2» «City», «State» «PostalCode»

DR. «LastName»,

On behalf of the staff at the TriHealth Fitness and Health Pavilion, we would like to thank you for referring your patient(s) to us. We provide your patients with superior service and quality care as we initiate and develop their fitness programs. All post rehab referrals meet with a certified athletic trainer and enjoy complete access and amenities of our medical fitness center.

We have enclosed two guest passes which you are welcome to give to your patients who you would like to try out our fine facility. You can also visit our website at <a href="https://www.trilealthpartilon.com">www.trilealthpartilon.com</a> If you have any questions about the TriHealth Fitness and Health Pavilion, services, programs, or memberships options we offer, please contact Michelle Brooker. Enclosed is your patient's outcomes report from their participation in the post rehab program. Should you require additional information, please feel free to contact us.

Once again thank you for your referral and we look forward to serving you and your patients in the future.

**FITNESS** 

Sincerely,

Karen Sims, MS, ATC Certified Athletic Trainer karenrehab\_sims@trihealth.com (513) 985-6722 Michelle Brooker

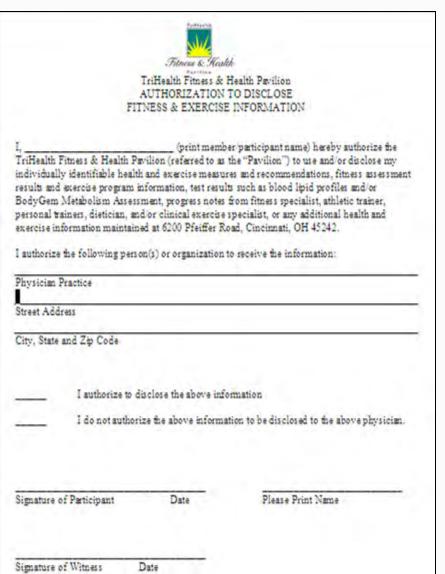
Member Services Assistant Supervisor

michelle brooker@trihealth.com

(513) 985-6711



### **HIPAA FORM**





#### VI. Children and Youth - Standard 1



#### Changed from previous edition

- Written program policies reviewed by MAC or Med Dir.
- Pre-Registration Information
  - □ Includes: parental contact info, other emergency contact, list of permitted pick up, special needs/allergies, sign in/out procedures to ensure safety and security
- Written Procedures that include
  - Operational parameters of programs
  - ☐ Emergency Procedures specific to children's programming



#### **Sports Camps**

Pre-Summer Peewee Basketball Clinic Ages 3-5

- Our most popular summer camp for your little one.
  Learn basic basketball skills that include dribbling, passing, and shooting.
- \*\*Last Session will be Tuesday, May 28, 2013 due to the Memorial Day Holiday
- Mondays, May 6-28,
- 6:00 p.m. -6: 45 p.m.
- Cost: Pavilion member \$35,Non-member \$45
- Sports of All Sorts Jr.
   Camp by Jump Start
   Sports\*\*
- ☐ June 3-7, Monday Friday
- Ages 4-8
- 9 a.m. noon
  - Cost: Half day \$95, Extended Day \$125 (Noon-4:00 p.m.)
  - You may register online www.jumpstartsports.com or over the phone at 513-985-6747

Mini- Hawk Multi-Sport Camp by Sky

hawks\*\*

Ages 4-8

Baseball, basketball and soccer skills.

July 8-12, Monday through Friday 9 a.m. – Noon

THREE WAYS TO

REGISTER (Pay by cash,

check or credit.)

Stop by TriHealth Fitness & Health

Pavilion, 6200 Pfeiffer

Road

Call 513 985 6747 or 513

985 6715

Register online where

indicated

Cost: \$99, Extended Day

\$125 (Noon-4:00

p.m.)You may register

online

www.skyhawks.com or over the phone at 513-985-6747 Laffalot Summer Camp \*\*

Boys and Girls entering grades 1-6

Kids will love this high energy activities with a simple focus on having FUN!

July 15-19, Monday through Friday, 9 a.m.

- 2 p.m.

Cost: Pavilion member \$115, Non-member \$120, Extended day \$135 (2:00 p.m. - 4:00 p.m.) Get \$10 off your camp if you register online at <a href="https://www.laffalotcamps.co">www.laffalotcamps.co</a>

m or call 513-985-6747



#### KLC JR. GYM RULES

For the Safety of your child we recommend that they wear close-toed athletic shoes to the Kids' Life Center. All shoes must have non-marking soles. Food, drinks, chewing gum, and candy are prohibited. Profanity, spitting, or fighting will not be tolerated and will be reported to parents. If there are 2 or more repeated incidents, usage of the Kids' Life Center may be suspended. Injuries or accidents should be reported to the KLC staff immediately. Children are not allowed to play in the hallways or closets. Equipment and balls will be provided by the Kids' Life Center. Gym equipment and balls should remain in the gymnasium. Children may bring their own roller blades from home. Helmets must be worn while using roller blades in the KLC. Roller blades are not allowed on the mats. The mats must remain on the ground or on top of other mats. They may not be placed on top of the scooters. There is to be no standing on the scooters or crashing the scooters in to other children on scooters, the walls, or toys. Jump ropes are made for jumping and are not to be tied to anything. Jump ropes and hula hoops may not be used to pull or push children on scooters.

#### **KLC SAFETY & SECURITY PROCEDURE**

SECURITY  There is a magnetic lock on the activity room door. The door between the reception area and the activity room is the ENTER door. The EXIT door is the ½ door by the restrooms at the front desk area. There is a doorbell at the front desk to ring for assistance in case there is not a staff member there.
CHECK IN PROCESS:
To check in your child(ren) simply fill out a sticker for each child. One child will have the information sticker and the additional children will have name stickers. Access will then be permitted into the activity room.
If you do not have your membership card with you, you will need to wear a sticker with a temporary # that will be assigned that day by the KLC staff. The KLC staff can do a manual check-in (by looking up the child's name in the computer). The parent will be reminded to bring in the membership card on the next visit.
The KLC staff will keep a running attendance sheet as you are checking your child(ren) in/out of the KLC. They will record your pager or cell phone number at the time of check in

#### ☐ CHECK OUT PROCESS:

To check your child(ren) out of the KLC, return your pager and show the KLC staff your family ID#. Upon confirmation of your ID# they will buzz you in to the activity room. Once you gather your child(ren) and your belongings, please **exit through the gym** and proceed to the ½ door by the restrooms in the reception area. When you are ready to leave, simply hand the KLC desk staff the stickers of each of your child(ren). They will match this to your family ID# and will buzz you out of the KLC.

Guests or infrequent users will need to wear a sticker with a guest number that will begin with "G".



#### TriHealth Fitness and Health Pavilion Kids' Life Center Fire Emergency Evacuation Procedure

- Gather all children and exit through the front entrance of the KLC. If there
  is an obstacle or fire preventing the KLC attendants and children from
  exiting the front entrance, then exit out the rear entrance.
- **2** KLC attendant (#1) will take the registration clip board upon their exit.
- 3. Once everyone has made it to the far south parking lot area, conduct a roll call immediately.
- **4.** KLC attendant (#2) will make sure there are no children left behind and will mark doors with an "X" (with chalk or washable markers) reflecting the rooms were checked. If possible, turn out lights, turn off computers and close all doors upon exiting safely and rapidly.
- 5. Do not re-enter the facility until approved by Manager on Duty and Fire Marshall.



## VII. Aquatics

### **Standard 1,2&3**

Pass/Fail Guidelines



- Basic Rules for Pool Usage and Program/Class Supervision
- Responsibilities of Staff in handling Emergencies including role of First, Second and Third Responders
- Adequate Emergency Equipment
- Emergency Drills and Adequate Training
- Appropriate Entanglement/Entrapment prevention



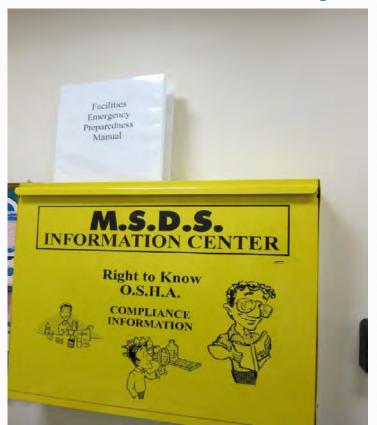
## **Aquatics**

- MSDS (suggest hard copy in each vulnerable area), eye wash, chemical logs
- ☐ Accidents: fecal matter process
- Entanglement/Entrapment protection (Virginia Graeme Baker compliant)
- ☐ One CPO on Staff





## **Material Safety Data Sheets**







## Pools, Saunas, Whirlpools



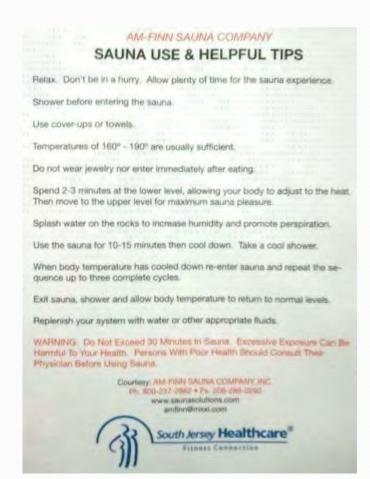
#### WARNING: /!



Dry baths (saunas) expose the user to elevated temperatures. If used improperly or by inappropriate persons, exposure to heat can be harmful to health, causing overheating, hyperthermia and even death. the following guidelines must be followed:

- Leave sauna immediately if uncomfortable, dizzy, or sleepy
- Staying too long in sauna can cause overheating and even death
- Especially at risk are children under 10, the elderly, and those taking alcohol, drugs, and medicine.
- Check with a doctor before using sauna if pregnant, or under medical care





# VIII. Professional Staffing Standard 1,2,3&4

Pass/Fail Requirement

#### Staff Qualifications, Training & Continuing Education





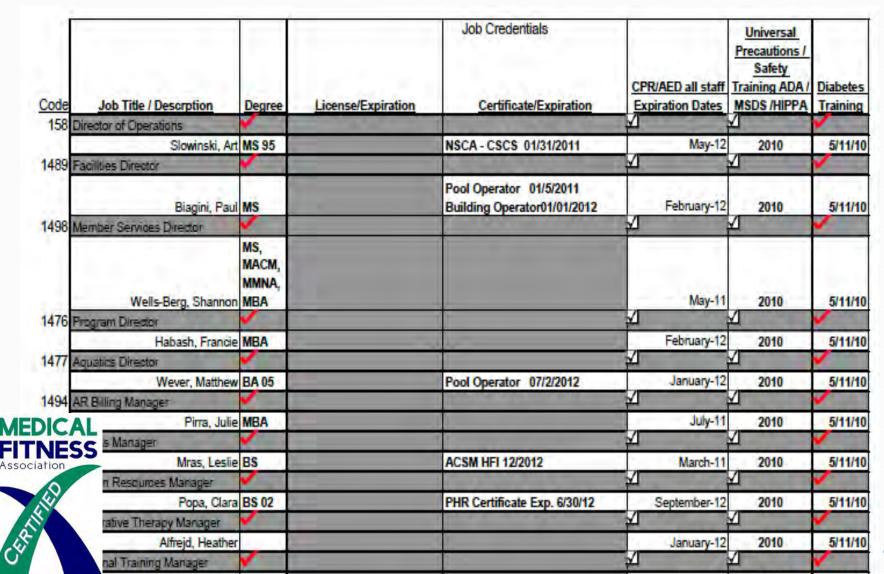


## **Professional Staffing**

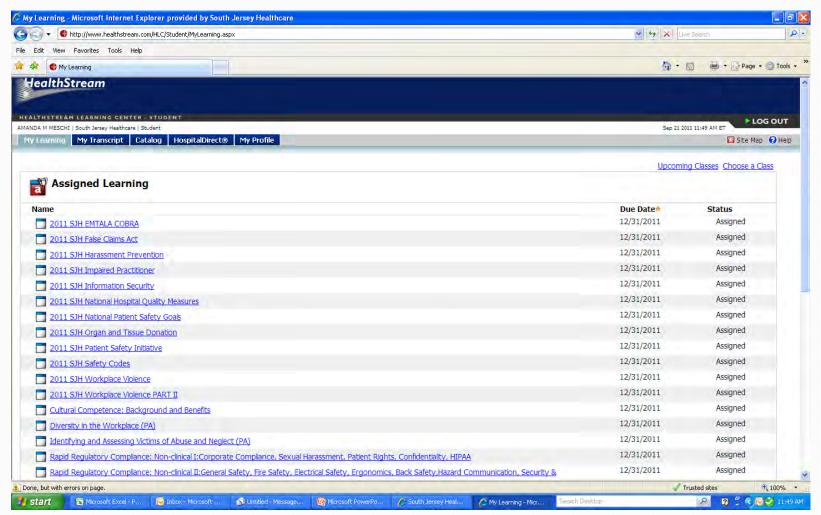
- 1. All staff representing each key program area must have appropriate qualifications (includes: (Fitness Director, Personal Training, Clinical Services, Floor Staff, Aquatics staff and manager, child care area)
  - education (BA/BS/MS) (pass/fail for fitness director and clinical staff) +
  - certifications (NCCA or ISO 17024 accredited), or
  - licensure (RN, RD, etc., as appropriate)
- 2. All staff must maintain a current certification in AED/CPR
  - documentation process and procedure used
  - requirements for on-going training/practice/competency
- NESS 3. Training and Continuing Education

  Examples: literature resources; web training; seminars; conferences; site visits; facility workshops

## Staff Credentials, Certifications and Training



# **Employee Learning Log**





# IX. Facility Operations Standards 1,2,3&4



## **Facility Operations**

#### **Check-Ins & Waivers**

■ A Medical Fitness Center must have a system in place that accurately monitors who has entered and remains in the facility at any given time.





# **Facility Operations Guest Registration Waiver**

Last Name:	First Name:
	City/State:
Email:	- 1000
Driver's License	#StateZip CodeDOB:
Suest of Source:	Employer
	receive membership information? Yes No MUST PRESENT PHOTO I.D. AT TIME OF CHECK-IN.
Yes ( )No	1. Has your doctor ever said you have a heart condition or
Yes ( )No	recommended medically approved physical activity?  2. Do you often feel faint or have severe spells of dizziness or have you ever lost consciousness?
( ) Yes ( ) No	3. Do you ever feel pain in your chest when you do physical sciivity?
Yes ( )No	4. Have you been told your blood pressure was too high?
( )Yes ( )No	<ol> <li>Do you have a bone or joint problem that could be made worse by a change in your physical activity?</li> <li>Are you currently taking prescription medication for your</li> </ol>
	blood pressure or a heart condition?
If you answered before becoming or adverse health questions and you acknowledge tha	7 Is there any medical reason, not noted above, that you are aware of, that may impact you adulty to participate in an activity or exercise program (such as recovering from suggery)? yes to one or more of these questions, you whould talk to your doctor a guest at the Pavilion because you may be at a higher risk for injury or consequences. If you answered yes to one or more of the above net thouse net to latk to your doctor before becoming a guest, you you are choosing not to follow the recommendation for doctor type a few participations.
If you answered before becoming or adverse healti questions and yo acknowledge tha approval and con	7 Is there any medical reason, not noted above, that you are aware of, that may inspect your addity to participate in an activity or exercise program (such as recovering from suggery)? yes to one or more of these questions, you whould talk to your doctor a guest at the Pavilion because you may be at a higher risk for injury or consequences. If you answered yes to one or more of the above net chose net to latk to your doctor before becoming a guest, you it you are choosing not to follow the recommendation for doctor sultation.
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If you answered perfore becoming or adverse health upstilens and you cknowledge that do not want to be a supported and con WAIVER ANI  I accept ful and con WAIVER ANI  I accept ful and operation programs or an administration of manifesters of programs for the supported and perform for full upstilens to the support of th	7 Is there any medical reason, not noted above, that you are aware of, that may staged you adulty to pasticipate in an activity or exercise groups and the program (such as recovering from suggery?)  yet to one or more of these questions, you whould talk to your doctor a guest at the Pavilion because you may be at a higher risk for injury or consequences. If you answered yet to one or more of the above or consequences. If you answered yet to one or more of the above it you are choosing not to follow the recommendation for doctor states.  Journal of the constraint of the follow the recommendation for doctor without the choosing not to follow the recommendation for doctor without the constraint of the follow the recommendation for doctor without the constraint of the follow the recommendation for doctor without the constraint of the follow the recommendation for doctor without the constraint of the follow the recommendation for doctor without the constraint of the following the constraint of the following the constraint of the following the following the constraint of the following
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#### **Facility Operations**

- Compliance with Laws, Regulations and Codes
  - Equipment Spacing
  - Floor and wall surfaces
  - Preventive Maintenance Program
  - Facility Safety and Security
  - MSDS Sheets
  - Training on Hazardous Materials specific to the workplace
  - Universal Precautions/Blood and Body Substance Isolation





### **Facility Operations**

# Is the facility accessible to disabled and special populations?

- Annual Accessibility Survey
- Inclusive Equipment Selection Full body workout available to special populations
- Training appropriate to likely special populations encountered





# What Can I Do With Certification Logo?

- Put Certification Decal on Your Entry Doors
- Embroider onto Uniforms / Make Buttons
- Put It On Your Stationary
- Have It Everywhere On Your Web Site
- Do PSA's In The Community
- Get Some Press!
- Make A Banner
- Use as a Marketing Tool
- Get More and Keep More Members!!!

#### Be the first!





## Official Seal - Marketing Kit

#### **CERTIFIED FACILITY**





www.medicalfitness.org

# Marketing with New Logo





## Marketing on Webpage





#### **Celebration Banners**









### **Staff Celebration & Recognition**







# **Staff Celebration & Recognition**







#### The Reward!

- ☐ The entire team rallied behind the MFA Open House.
- ☐ The results were amazing!
- Celebration Week
- □ Communication Strategy: staff fliers, invitation cards to staff/members/hospital/physician partners
- Mailers to former members/prospects
- □ Goal: 100 new members in the 9 days
- Results: 139 new members in the 9 days



#### **Credits**

Illinois

Galter LifeCenter

Kansas

**Hays Medical** 

Missouri

**Fitness Plus** 

New Jersey

**Inspira Fitness Connection** 

North Carolina

The Fitness Center at High Point Regional Ohio

TriHealth Fitness and Health Pavilion



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- Amanda Meschi
- Dan Lynch
- Deb Riggs
- ☐ Bob Boone
- Brad Roy
- Certification Committee
- Facility Examiners
- Certified Facilities



# **Questions and Answers**





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